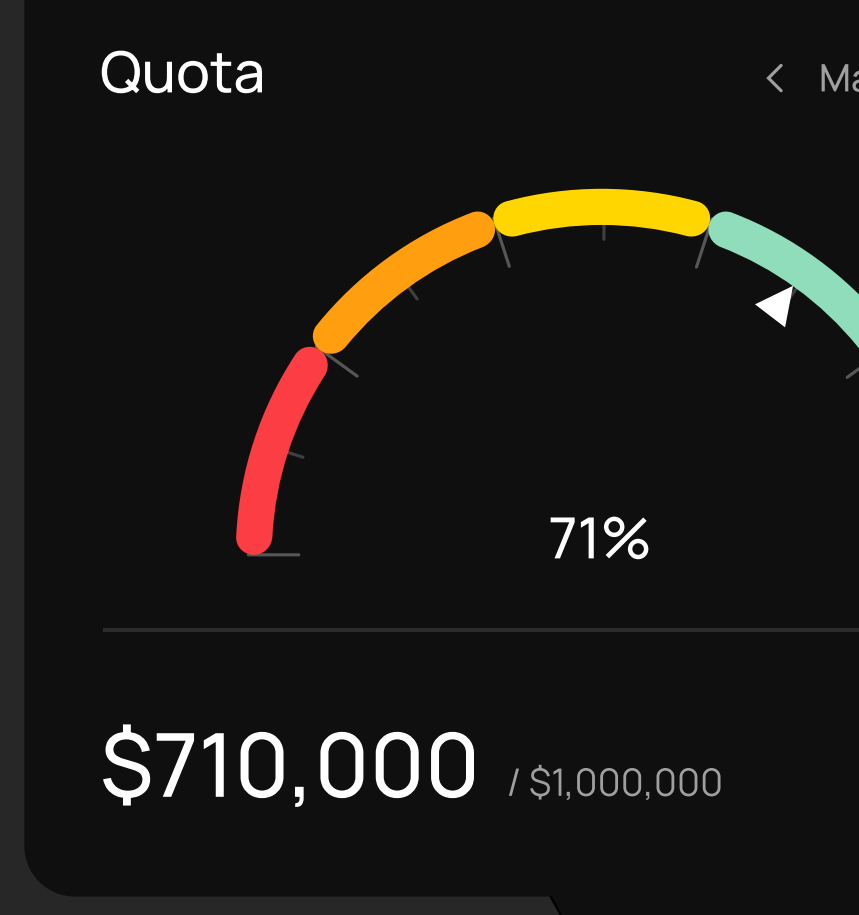
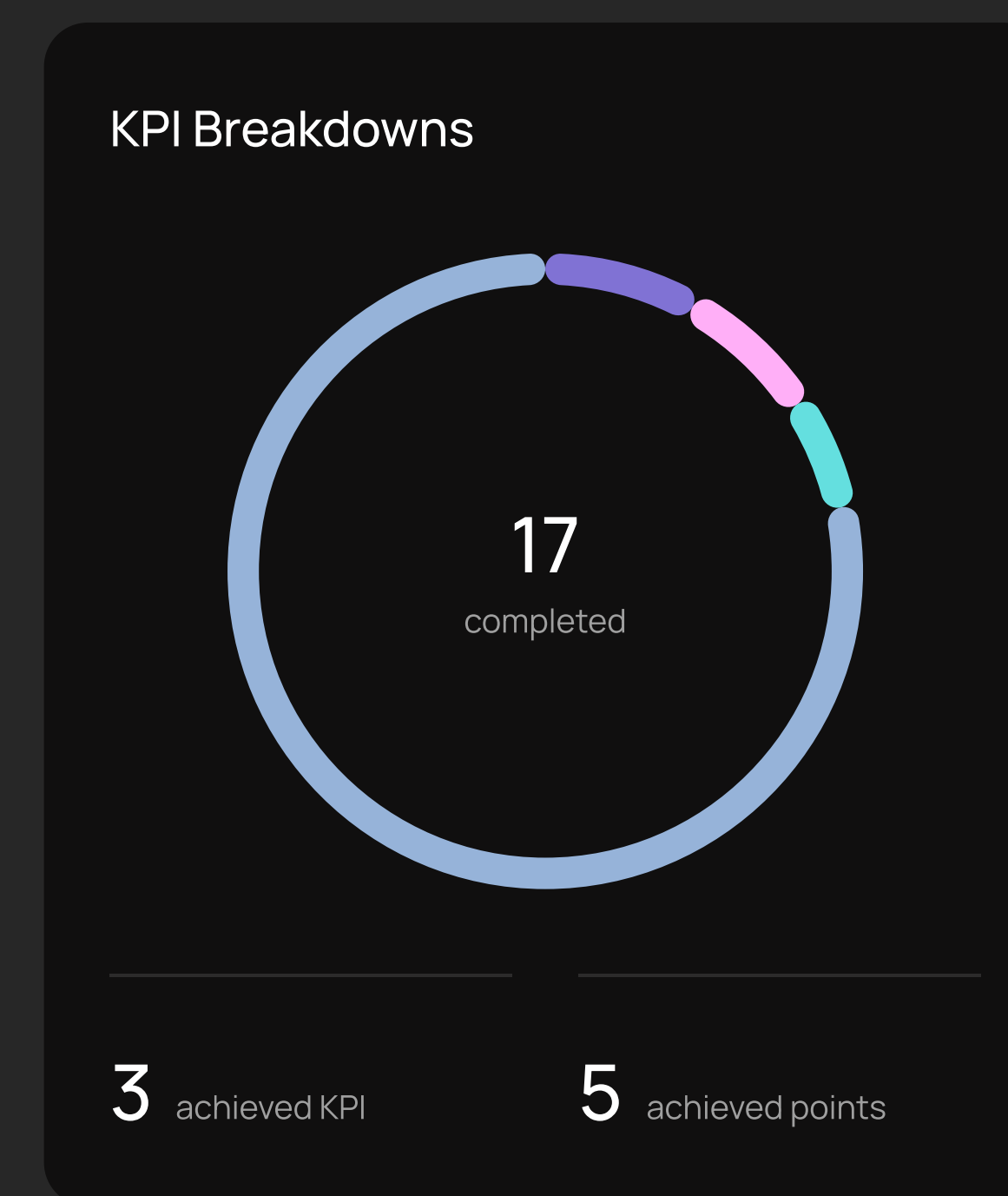


How Scorpion **increased** revenue generating activities by **96%** and saw a **2X** lift in pipeline.



- KPI Settings
- KPI Name
- Correct Contacts
- Demonstration Meeting
- Initial Discovery Meeting Set
- Outbound Calls
- Outbound Emails
- Outbound Opportunity Created



The Answer to Your GTM Strategy in 2024.

“Alysio filled every gap at the C-suite level for our organization. We were struggling to generate sufficient outbound activities, but by focusing on winning every day our team had quick results in productivity and an increase in revenue as well.”

Ryan Jump, Director of Sales at Scorpion

+124%
Calls

+56%
Discovery meetings

+176%
Outbound Funnel Growth

Ryan’s team was hesitant to get onto the phones, but with KPI frameworks in place and the right reward structure for activity, his full-cycle AE’s saw immediate productivity increases and results.

While increased activity is a leading indicator - the proof is in the results. Nothing is better to report than the universal success indicator for top of funnel GTM teams than meetings booked.

It’s been a challenging year validating headcount at every stage of sales-lead organizations. That’s why Alysio is taking the reigns for providing the platform that both increases and tracks clear GTM performance.



“There’s no question Alysio is being built for sales managers but with the individual in mind to generate as much success for GTM teams as possible.”

Ryan Jump, Director of Sales at Scorpion