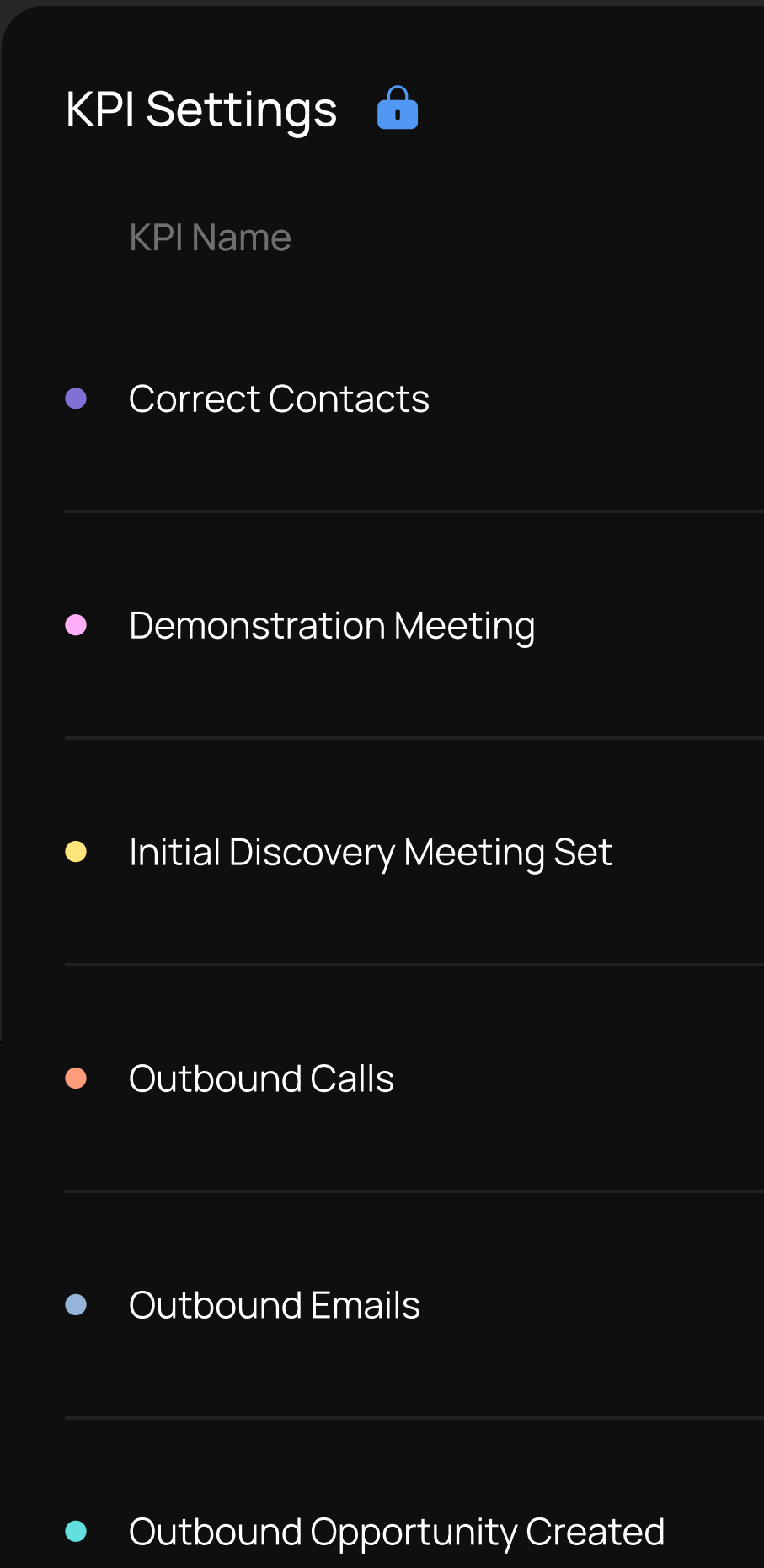
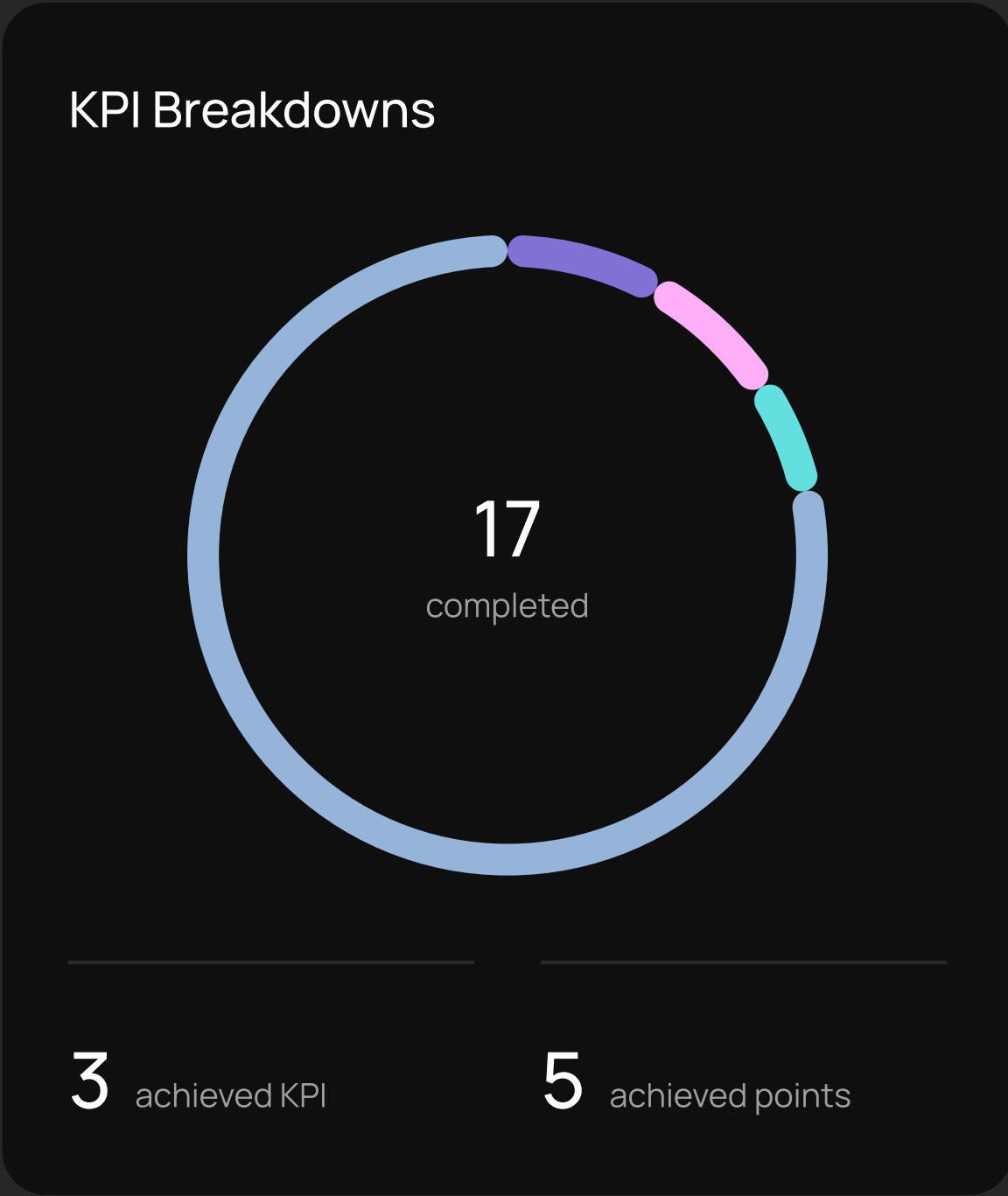


How Alysio increased productivity, performance and revenue for Warmly



Finally, a competitive culture people enjoy.

“It’s been awesome implementing Alysio with our sales org of just under 20 people. When one rep hits their crucial KPI for the day, all the other reps get hungry and it’s a waterfall effect.”

Keegan Otter, Head of Sales and Revenue Operations

+30%

Productivity

By focusing on KPI’s that impact revenue, Keegan Otter’s team takes on every day with as a task list to continually move deals along, prospect, and put contacts in cadences. Its easy, replicable, and scalable.

+20%

Revenue

Leading indicators is where the true control in sales occurs. No more guessing or putting your CRM (and people) on blast for misleading you on revenue. Track top of funnel to understand and increase revenue

Best sales month ever
March 2024

To reach the highest quota attainment and best sales month ever at Warmly, they needed something to separate them from the noise and struggle of every tech saas org out there. Alysio proved to be that tool.



“Alysio provides my AE’s the platform that holds them accountable to not just close, but to prospect as well. And the SDR’s love it becuae it pushed them to perform and schedule more meetings than we were in the past. **We’ve seen a 30% increase in revenue generating activities.**“